



**Sales Proposal prepared for Pennsauken Township, NJ**

Prepared by: Mark Pryzbylkowski, Regional Sales Director

Proposal Date: 03/07/2022

Expiration Date: 04/29/2022

<b>Software Services - License</b>	<b>Amount</b>
Animal Licensing	\$2,000.00
AR & Business Licensing	\$2,500.00
Electronic Requisitions	\$4,000.00
Escrow Accounting	\$4,500.00
WIPP - AR	\$600.00
WIPP - Misc.	\$600.00
<b>One-Time Fees:</b>	<b>\$14,200.00</b>

<b>Conversion Services</b>	<b>Amount</b>
Accounts Receivable – Base Conversion	\$2,500.00
<ul style="list-style-type: none"> <li>- Customer demographic information</li> <li>- Active business license records for current year</li> <li>- Does not include any invoice history (open or closed)</li> </ul>	
Animal Licensing - Base Conversion	\$2,000.00
<ul style="list-style-type: none"> <li>- Animal Owner Demographic Information</li> <li>- Animal Master Information (Breed, gender, age, neuter/spay status, vaccination status, etc.)</li> <li>- Active License Master Information</li> </ul>	
Escrow - Base Conversion	\$3,500.00
<ul style="list-style-type: none"> <li>- Project Master Information</li> <li>- Developer Master Information</li> <li>- Open Project Balances</li> </ul>	
<b>One-Time Fees:</b>	<b>\$8,000.00</b>

<b>Support Services</b>	<b>Amount</b>
Animal Licensing Maintenance	\$559.00
AR & Business Licensing Maintenance	\$1,004.00
Electronic Requisitions Maintenance	\$1,004.00
Escrow Accounting Maintenance	\$1,004.00
WIPP - AR Maintenance	\$620.00
WIPP - Misc. Maintenance	\$639.00
<b>Annual Fees:</b>	<b>\$4,830.00</b>

**Total Year 1 Investment: \$27,030.00**

### Software Services - Licensing

With an Edmunds GovTech solution, a true Windows application with a graphical user interface is delivered. All applications are ODBC compliant and utilize a SQL database, which allows for seamless integration with products such as MS Excel™, MS Word™, and many GIS packages to name a few.

**Smart Phone Apps** – All applicable Smart Phone Apps are included with the associated MCSJ module at no additional cost.

**Security** – The software features a single sign-on approach that allows for user-based security. This provides access to modules based on the employee’s security profile. The security is module and task specific.

**Integration** – All modules are fully integrated. A single source of entry minimizes data entry errors and streamlines organizational processes. The system dynamically posts all related entries to the appropriate modules.

**Reporting** – Along with standard system reports, customized reporting is also provided. Through built-in custom reporting tools, users can create and save personalized reports that can be exported directly into MS Excel™. Reporting flexibility allows users to create unlimited custom reports that are accessible at any time.

**PDF Forms** - All required forms can be generated within the application. This reduces the need to have pre-printed forms, such as pre-printed checks or utility bills. Create customized letters by merging in any field from the system. Letters can be created, printed, and documented in the corresponding record.

**Attachments** - The ability to attach any type of file to records, accounts, and employees along with scanning images directly into the software is provided. There is no limitation with the amount or size of those items you wish to attach.



## Proposal Notes

Elizabeth emailed info@ expressing interest in receiving quotes for the following modules for Pennsauken Township, NJ:

Animal Licensing

Developer Escrow

Online Payments (outside of tax that's already set up)

Electronic Requisitions

## Payment Terms

One-time License Fees: 100% will be due upon execution of the contract (Effective Date).

Support Services Fees: 100% will be invoiced on the Effective Date for the first annual term. Thereafter, 100% of each subsequent annual fee will be invoiced annually, 60 days prior to each anniversary of the Effective Date.

One-time Data Conversion Fees: 50% will be due upon execution of the contract, 25% will be invoiced 60 days after the Effective Date and the remaining 25% will be invoiced upon the earlier of project acceptance or first production use.

All invoices shall be paid within 30 days of the invoice date. Fees for Services may increase annually during the initial Term or any renewal Term subject to a maximum annual increase equal to the greater of (i) the Consumer Price Index for All Urban Consumers: U.S. City average and (ii) four percent (4%) receipt of the invoice.

**Please return executed Sales Orders  
via DocuSign or Email to:  
Edmunds GovTech**

[SalesOrders@EdmundsGovTech.com](mailto:SalesOrders@EdmundsGovTech.com)

P: 888.336.6999 | F: 609.645.3111

[www.EdmundsGovTech.com](http://www.EdmundsGovTech.com)

Pennsauken Township

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Elizabeth Peddicord  
CFO

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Date